



GIRIJA\_DESHPANDE@YAHOO.COM

GIRIJADD@GMAIL.COM



**Ms. GIRIJAA DESHHPANDE : TRAINER / FACILITATOR**

### **Objective**

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Nationality: Indian.

At present residing in: Chicago, United States

After December 2021, Girijaa Deshpande applied for Green Card. Until she got Employment Authorization she could not work. Now she is looking for opportunities corresponding to her experience. She is keen on remote employment as she is likely to travel.

### **Career Summary**

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Girijaa Deshpande is a double post-graduate with 15 years training corporate employees of different cadres from various sectors as a freelance trainer and 20 years of experience teaching undergraduate, post graduate, engineering and management students in reputed institutions of Mumbai. This simultaneous exposure to academic and corporate scenarios has made her adept at switching roles and adapting herself to different mind-sets and environments.

While she understands the pressures and privileges of mature corporate trainees, she is also aware of the agile, restless, aspiring young learners. She is aware of the diverse culture and characteristics of different organizational set-ups, and the budgeting, space and time constraints in educational institutions.

Comfortable and experienced with giving both large and small-group presentations, she has conducted training seminars and workshops for diverse audiences across all organizational levels. She has anchored several HR conventions, Awards Ceremonies and Personality Contests of Universities.

Her educational background – masters in literature, teaching and management, ensures that her approach and delivery has a beautiful blend of humanities, and business perspectives, and has given her in-depth understanding of adult learning psychology and principles.

### **Teaching Career**

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She started her career in 1981. She taught undergraduate level as a Lecturer in Communication Skills, and Business Communication. She worked with reputed institutions in Mumbai, India, like R.A.Podar College of Commerce, St. Xavier's College, Somaiyya College of Engineering, L & T Institute of Technology and S.N.D.T University. In all these institutions, she made a mark by adding value to campus life of students via training in public speaking and personality development. The teaching career, with a few breaks, lasted till 2008.

Girijaa has been in the **management education space** too. She was visiting faculty with Welingkar Institute of Management; ITM Business School; IBSAR, and AMSIMR, where she trained BBA, MBA and CFA students in business communication, report writing, interpersonal skills, presentation skills, goal setting, interview skills etc. She also facilitated customized training interventions regularly for faculty of Vidyalankar Institute of Technology on Beyond Teaching, Customer Delight, Presentation Skills and Essential Social and Business Etiquettes.

#### **Timelines and name of the institutions:**

- August, 1981 – September, 1984
- August, 1988 – November, 1988
- November, 1988 – April, 1989
- June, 1989 – October, 1989
- October 1987 – May, 1994
- July 1994 – April, 1995
- July, 1995 – June, 2006
- R.A. Podar College of Arts and Commerce
- R.A. Podar College of Arts and Commerce
- Maniben Nanavati Women's College
- St. Xavier's College
- L & T Institute of Technology
- Valia College of Arts & Commerce
- Smt. P.N.Doshi Women's College

#### **Career in HR, Training and Content Development**

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She moved on to corporate environment thereafter. She worked as Chief Business Officer at MPower Business Facilitators Ltd., and as VP – Behavioural Training, with Trinity Academy Pvt. Ltd., a training consultancy. Her role involved making strategic decisions about Training & HR Consultancy Divisions, meeting existing and potential clients to explore possible HR and training interventions, developing training programs and HR interventions needed by the industry and devising marketing strategy for them, facilitating, co-ordinating and conducting training programs and HR initiatives at client sites, organizing public training programs, and their publicity & execution.

**In 2009, she started her Training and Human Resource Consultancy named DG Consulting.** It is a proprietorship company. In these sixteen years she has conducted 60 open workshops and built lasting relationship with about 90 organizations.



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**She prepared the entire training content, case studies, role plays, powerpoints for the training workshops all by herself.**

Her area of expertise and interest are in Business Writing Skills, leadership, motivation, team bonding, client delight, presentation skills, interpersonal communication, essential business, professional and social etiquettes, negotiation skills, conflict resolution and group dynamics, and enhancing English communication skills. She has coached/trained participants ranging from MD/CEO to front desk/on-the-floor personnel.

Over the span of her career she has handled large multi-location projects and has been responsible for business development, client servicing, TNA, research, creating program structures, designing training materials, content creation, train the trainers, delivery of training, learner assessments, and post program evaluation of training.

She has handled behavioral skills workshops for clients such as **Abbott Healthcare** : 300 employees on presentation skills; **Borosil**: 500 employees from GM downwards on a variety of managerial skills such as Interpersonal Skills, Presentation Skills, Enhancing English Communication, Time Management and Goal Setting; **Arkema Chemicals**: 80 employees GM downwards on Train the Trainer, Team Building through Communication and Motivation and Leadership; **Welingkar Institute of Management**: 60 participants studying Executive MBA and working in various organizations on Essential Professional Etiquettes and Group Dynamics and Conflict Management; **Essar Oil** : 60 Project Leaders on Train the Trainer at their Jamnagar and Wadinar Units; Nitco Tiles : 60 Managers on Essential Personal, Professional and Social Etiquettes. She regularly organized open workshops on various soft skills and behavioural topics and receives tremendous response from students and corporates alike.

#### **Timelines and name of the institutions:**

- August, 2009 – December, 2021
- March 2007 – June, 2009
- June 2006 – March 2007
- DG Consulting
- Trinity Academy for Corporate Training Ltd.
- MPower Business Facilitators Ltd.

She has conducted interviews of various corporate leaders on Challenges to Leadership for a CEO's Conclave organized by Business Network International: to mention a few of them - Vinay Chawla, MD., Kamani Oil Industries; Ms. Satya Vadlamani, MD., Murli Krishna Pharmaceuticals Ltd., Mr. Agnelo Athaide, MD., St. Angelo's Professional Education. She has anchored several YouTube programs in a series titled: Freedom from Addiction. She also has published story narration videos in English and in Tamil.

She is also a Toastmaster from 2008 onwards. She is presently VP Education and President in Eloquent Elite Toastmasters Club and All Elite Advanced Toastmasters Club.

#### **Volunteering in Developmental and Community Service Space**

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She has been extensively working with various Rotary Clubs and several community service organizations for implementing service projects since 2008.

She has spearheaded several corporate social responsibility projects for the Rotary Clubs she has been associated with.

She is aware of the various documentation requirements and is very meticulous in the due diligence and sustainability aspects of the projects she has been associated with.

She has been associated with Rotary Club of Bombay Powai, Rotary Club of Mumbai Elite, Rotary Club of Deonar, Rotary Club of Mumbai West Coast, Rotary Club of Miami, USA and contributed to their CSR projects.

Some of the Projects she has carried out are:

S. No	Description of Project and beneficiaries	Approximate Project Value
1	<b>Supply of Braille Computing Machines</b> for students of National Association for the Blind Cost per machine - Rs 35,000/- No of beneficiaries – 25 students from remote villages of Maharashtra	Rs.8.5 lakhs = 10,374 USD
2	<b>Education Projects of ABC Trust, Kerala</b> School computer lab, Physics laboratory and scholarships for the deserving	Rs. 3,50,000 = 4271 USD
3	<b>Education Projects of Palakkad Forum</b> School library	Rs. 50,0000 = 6101 USD
4	<b>Fees Assistance for aspiring talented poor Commercial Arts Students</b> Prize winners of an annual drawing competition were selected and trained at Silica Institute	Rs 1,50,000 = 1830 USD
5	<b>Fruit Tree Plantation and Drip Irrigation for Farmers</b> in Parli, Beed District , Marathwada wit CSR funds of Rs 25 lakhs donated by an organization No of farmers benefitted : 150 No of villages benefitted : 58 Area Covered : 197 acres Trees Planted : Mango, Lemon, Custard Apple	Rs. 32 lakhs = 39,049 USD



	<p>Number of Trees Planted : 3095</p> <p>Benefit : Increase in income 10 to 15 times</p>	
6	<p><b>Cornea Transplant Surgery for farmers who lost eyesight due to injuries –</b></p> <p>Number of farmers who benefitted: 7</p> <p>Hospital that carried out surgery: Eyecare, Ghatkopar East.</p>	<p>Rs 2.1 lakhs = 2562 USD</p>
7	<p><b>Cancer Treatment for poor tailor;</b> Dr Radhika Bondwe, Apollo Hospital Thane, Ramrao Adik Hospital Dr. Deshpande</p>	<p>Rs 2.3 lakhs = 2806 USD</p>
8	<p><b>Paediatric Heart Surgery Projects</b> worth more than 8 crores carried out from the CSR funds of approximately Rs.60 lakhs given by several organizations, combined with Rotary World Fund contribution.</p> <p>Dhirubai Ambani Kokilaben Hospital, Andheri has a MoU with Rotary to provide surgeries at highly subsidized rates. Parents do not pay a single pie. Entire surgery medicine cost and accommodation of parents is taken care of by Rotary.</p>	<p>Rs. 80 million = 976153 USD</p>
9	<p><b>DISTRIBUTION OF PPE KITS FOR FRONT-LINE VOLUNTEERS:</b></p> <ul style="list-style-type: none"> <li>• 200 PPE Kits delivered to:</li> <li>• Shri Ajit Pawar, Deputy Chief Minister, Govt of Maharashtra for distribution to state police force</li> </ul> <p><b>FOR HEALTHCARE WORKERS:</b></p> <ul style="list-style-type: none"> <li>• 1000 PPE Kits – Lok Manya Hospital, Sion</li> <li>• 500 PPE Kits – Shatabdi Hospital, Govandi</li> <li>• 500 PPE Kits - Bhaba Hospital, Kurla</li> </ul>	<p>Rs 11 lakhs = 13422 USD</p>
10	<p><b>DISTRIBUTION OF MASKS</b></p> <ul style="list-style-type: none"> <li>• Lok Manya Tilak, Sion Hospital - 1000</li> <li>• Shatabdi Hospital, Govandi - 1000</li> <li>• Bhagwati Hospital, Borivali - 1000</li> <li>• Bhabha Hospital, Kurla - 800</li> <li>• Bhabhasaheb Ambedkar Hospital – 1000</li> </ul>	<p>Rs 7 lakhs = 8540 USD</p>



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11	<b>DISTRIBUTION OF 1925 LITRES OF SANITISERS FOR FRONT-LINE VOLUNTEERS:</b> <ul style="list-style-type: none"><li>• 160 cans - 800 litres</li><li>• Shri Ajit Pawar, Deputy Chief Minister, Govt of Maharashtra for distribution to state police force</li></ul> <b>FOR HEALTHCARE WORKERS:</b> <ul style="list-style-type: none"><li>• 100 cans/500 litres - Lok Manya Hospital, Sion</li><li>• 65 cans /325 litres - Shatabdi Hospital, Govandi,</li><li>• 60 cans/300 litres - Bhaba Hospital, Kurla</li></ul>	Rs. 2.5 lakhs = 3049 USD
12	<b>DISTRIBUTION OF AIRCOOLERS</b> <b>38 UNITS OF AIR COOLERS DONATED</b> <b>FOR FOLLOWING HOSPITALS:</b> <ul style="list-style-type: none"><li>• 15 units: Lok Manya Hospital, Sion</li><li>• 6 units: Shatabdi Hospital, Govandi</li><li>• 6 units: Bhaba Hospital, Kurla</li><li>• 6 units: Ambedkar Hospital, Kandivali</li><li>• 5 units: Bhagwati Hospital, Borivali</li></ul>	Rs. 2 lakhs = 2439 USD
	<b>Multiparameter Bedside Monitors Total: 7 units*</b> <b>Beneficiaries:</b> <ul style="list-style-type: none"><li>• Lokmanya Tilak Hospital, Sion: 3 units</li><li>• Bhaba Hospital, Kurla: 2 units</li><li>• Shatabdi Hospital, Govandi: 2 units</li></ul>	Rs.4 lakhs = 4879 USD
13	<b>Highflow Oxygen Therapy System: Total-2 units</b> <b>Beneficiary:</b> <ul style="list-style-type: none"><li>• Bhagwati Hospital, Borivali Hospital</li></ul>	Rs. 5 lakhs = 6099 USD
14	<b>Distribution of 122 cell phones for blind students of National Association for the Blind:</b> <ul style="list-style-type: none"><li>• 122 students received Samsung phone with voice commands</li></ul>	Rs 14.5 lakhs = 17681 USD
15	<b>Radiant Infant Warmerswith 5 years AMC</b> <ul style="list-style-type: none"><li>• Pandit Madan Mohan Malaviya Shatabdi Hospital, Govandi</li><li>• Manohar Waman Desai Hospital, Malad West</li></ul>	Rs. 6 lakhs = 7316 USD



	<ul style="list-style-type: none"><li>Bharatretna Dr. Babasaheb Ambedkar Hospital, Kandivlie West</li></ul>	
16	<b>2 Double-sided Phototherapy Units</b> <ul style="list-style-type: none"><li>Bharatretna Dr. Babasaheb Ambedkar Hospital, Kandivlie West</li></ul>	Rs. 2 lakhs = 2438 USD
17	<b>Education materials of Children of Blinds Association, Kalyan</b> <ul style="list-style-type: none"><li>Notebooks, books, school bags, stationery for 250 students with items purchased @Rs 600 per student</li></ul>	Rs. 1,50,000 = 1829 USD
18	<b>Paver blocks in the school compound of New English High School., Pune</b> <ul style="list-style-type: none"><li>3500 square feet on the frontyard of school in front of stage</li></ul>	Rs. 4,05,000/- = 4938 USD

## Education

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MBA in International Business from United Business Institute, Belgium - 2013

PG Diploma in Human Resource Management from IGNOU - 1996

PG Diploma in Distance Education from IGNOU - 1994

PG Diploma in Higher Education from Mumbai University - 1982

Masters in English Literature from Madurai Kamaraj University -1980

Bachelors in English Literature from Madurai Kamaraj University -1977

## Certifications

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Master Practitioner in Neuro Linguistic Programming

Gestalt Therapist

Brainbench Certification in Business Writing, Technical Writing, Listening Skills

## Academic and Professional Recognitions:

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Awarded ASTRA Leadership Excellence Award from Association of Soft Skills Trainers and Ripe Global Academy in 2014 <http://www.ripeacademy.org/astraawards.html>

Awarded Editor's Choice Award in July 2001 from International Library of Poetry

Received Merit Awards for two successive years for noteworthy services, from L&T Management in 1990 and 1991



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Awarded *Gold Medal* in B.A. for II Rank at university level (Madurai Kamaraj University)

Recipient of Sri Chitra Gold Medal from Chithirai Thirunal Trust consecutively for two years for the Best Essay in Extempore essay writing Competition held for all undergraduate students of Travancore area

Received Bhaktavatsalam Award for securing the highest marks in English in Madurai Kamaraj University

Won several prizes in inter-collegiate District level, zonal level, state level and All-India level elocution, essay writing and debate competitions conducted by Jaycees, Lions Club, Rotary club, Directorate of Field Publicity, All India radio, Tourism Department

## **Publications**

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Article 'Get-on Vine' published in 1999 in Ascent Section of Times of India

Article 'Team Building' published in 2000 in Head Start Section of Indian Express

Article 'Strategic Communication Skills' published in 2000 in the book Organization Development Skills by Himalaya Publishing House (One of the prescribed books in MBA HR, Mumbai University Curriculum)

Article 'Team Building' published in 2000 in the book Human Skills Creating the Future by Himalaya Publishing House (One of the prescribed books in MBA HR, Mumbai University Curriculum)

Poem 'Momentous Moments' published in 2001 in the book Before the Shadows Fade by International Library of Poetry

Article 'Meetings' published in National HRD Network's HRD Newsletter 2004

Paper on 'Changing Leadership Role in the Global Scenario' presented in the National Conference on Human Resource Development held by Institute of Technology and Management in 2008, published in the book HR Interventions in the Global Competitive Regime: Strategies for Leadership by Excel Books.

## **Media Presence**

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Website: [www.dgconsulting.in](http://www.dgconsulting.in)

LinkedIn: <https://www.linkedin.com/in/girijadeshpande>

Facebook: <https://www.facebook.com/girijadd>

YouTube: <https://youtube.com/user/GirijaDD>

Blog: <http://www.leadershiptraits.blogspot.com>





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